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## REAL ESTATE NEWS

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### **FOR IMMEDIATE RELEASE**

### **WOODS-HITT TEAM JOINS WINDERMERE**

**Palm Springs (Calif.) – September 17, 2011** – Windermere Real Estate is proud to welcome Joe Woods and David Hitt and the Woods-Hitt Team to its Palm Springs Main office at 850 N. Palm Canyon Drive.

Joe Woods began his real estate career in Nashville, Tennessee, where he is a third-generation native. With a background including new construction and extensive remodels, Joe is a multi-million dollar producer whose business comes in large part from referrals and repeat clients who clearly appreciate his exceptional service. Experienced across a full range of residential lifestyles from condos to estates, Joe credits his dedicated work ethic for his success. "We offer an array of special services, from first time home buyers to complete, confidential real estate services for clients requiring enhanced privacy," he says. With Joe's exceptional business development, marketing, promotional and client relation skills, he makes a positive impact on each transaction. His professional distinctions include ABR (Accredited Buyer's Representative), GRI (Graduate, Research Institute), CRS (Certified Residential Specialist), and ePRO, recognizing expertise in today's web-based industry.

David Hitt, who has parlayed his love of home design and architecture into a lifelong career, brings to Windermere nearly two decades of Southern California real estate experience. Exceptionally well-rounded, David particularly enjoys working with first-time buyers and sellers, move-ups and relocations, and his skills and experience have brought well-deserved success. His professional designations include GRI (Graduate, Realtor Institute), ABR (Accredited Buyer's Representative), SRES (Seniors Real Estate Specialist), and ePRO (Certification for Internet Professionalism for Real Estate Professionals). He applies his acute awareness of market conditions, inventory, and sales trends to establish pricing and negotiate the best deal for his clients. What are some of the things they appreciate about him? "My positive energy, my enthusiasm," he replies. "I'm consistent with my follow-up, and my ability to communicate. It's important to keep everyone up to speed as the transaction moves forward."

"We're thrilled to be joining with this outstanding team," says Bob Deville, co-owner, Windermere Southern California. "With their emphasis on great customer service, Joe and David are an ideal fit with the Windermere family."